

Scott L. Vanatter | Director, Business Development | (703) 953-2535x102 (Office) | (703) 395-6020 (Mobile) | scott@delviom.com

About Us

Delviom is a leading cybersecurity and business intelligence (BI) solutions provider. We work with organizations to provide tailored solutions and services that help make better informed cybersecurity decisions that minimize risk. We take the approach of a trusted advisor, understanding our customers business and challenges, and evaluating their cybersecurity posture and ecosystem to expose risks, optimize resources and implement best-fit solutions. We take on our customers greatest cybersecurity challenges, provide recommendations that address those complex issues and deliver impactful results. We focus on mitigating cyber threats, protecting our client's critical assets, infrastructure, and applications across Federal and commercial markets.

Our Services

Cyber Security

Program Management, Assessment & Authorization, Compliance, Privacy, Zero Trust Architecture & Engineering, Security Operations, IV&V, DevSecOps, and Audit.

- Application, Cloud, Data, Email & Endpoint Security
- Governance Risk and Compliance
- Identity and Access Management
- Incident Response and Threat Intelligence
- Managed Security Services
- Network and Infrastructure Security
- Security awareness and Education
- Security Operations
- Vulnerability Management and Penetration Testing
- ~ We can manage your complete security needs and meet compliance and regulatory requirements.

Business Intelligence

Big Data, Insights, Analytics, Dashboards, Reporting, Data Visualization, Data Science. ~ We specialize in implementing systems that turn your Data into Information for better decision making.

Staff Augmentation

Consulting, IT Staff Augmentation, Outsourcing, Program Management, Project Management. ~ Delviom offers a wide variety of staffing and recruitment solutions that provides a risk-free approach when sourcing the correct skills to compliment your team.

Our Partners

Check Point, Invicti Security (Acunetix & Netsparker), Veracode, Contrast Security, Wizer, Standard Fusion, HackerOne, Cognos, Data Advantage Group, IBM Business Partners, Informatica, Klipfolio, Microstrategy, Nessus, Qlik, Salesforce, SAP PartnerEdge, Tableau.

Certifications, Appraisals, and Awards

- SBA 8(a) Certified Contractor
- EDWOSB, WOSB, DBE
- CMMI-SVC Level 3
- ISO 9001:2015 Quality Management System
- ISO 27001:2013 Information Security Mgmt. System
- ISO 20000-1:2011 IT Service Mgmt. System
- Fortune Best Small Workplace
- Great Place to Work Certified
- Washington Business Journal Fastest-Growing Company

Contract Vehicles

8(a) STARS III (STREAMLINED TECHNOLOGY ACQUISITION RESOURCES FOR SERVICES) GWAC, Contract: 47QTCB22D0068 (as Light Speed Partners JV, LLC)

GSA MULTIPLE AWARD SCHEDULE (MAS), Contract: GS-35F-353DA

- Highly Adaptive Cybersecurity Services (HACS) SIN 54151HACS
- IT Professional Services SIN 54151S

US Dept. of Education FSA BPA, *Cybersecurity and Privacy Support Services (CPSS)*, Contract: 91003121A0008

US SEC Cyber Security Services IDIQ, Contract: 50310218D0001

US Treasury EBS BPA, Cybersecurity Operations Support Services (COSS), Contract: 2032H5-22-A-00010

US Federal Aviation Administration, eFAST BPA, Master Ordering Agreement (MOA), Contract: 693KA9-22-A-00197

NAICS Codes

541: Professional, Scientific, and Technical Services

541330: Engineering Services

541511: Custom Computer Programming Services

541512: Computer Systems Design Services

541513: Computer Facilities Management Services

541519: Other Computer Related Services

541611: Administrative Mgmt and General Mgmt Services

541690: Other Scientific and Technical Consulting Services

561: Administrative and Support Services

561110: Office Administrative Services 561320: Temporary Staffing Services

611: Educational Services

611420: Computer Training

Corporate Profile

oorporate i ronne	
Registered Company Name	Delviom LLC
Year Incorporated	2004
State of Incorporation	Virginia
Corporation Type	Limited Liability
D-U-N-S Number	016225721
CAGE Code	6RDB9
UEI Number	FY48YBELLJ34

















Delviom Case Studies - Federal/Commercial

U.S. Department of Agriculture – Natural Resources Conservation Service (NRCS)

Customer's Challenge:

Implementation of Vulnerability Management Program

Delviom's Solution: Delviom worked with USDA NRCS OCIO to implement their Vulnerability Management Program. Delviom helped build, setup and deploy the Enterprise Scan Infrastructure and associated tools. Delviom also led the setup of a security test lab as an Application Security **Center of Excellence**.

Outcome/Benefits: The program gave USDA NRCS the ability to rapidly detect and mitigate vulnerabilities during the development lifecycle.

U.S. Department of Agriculture (USDA) – Rural Development

Customer's Challenge:

Implementation of Secure SDLC

Delviom's Solution: Delviom worked with RD OCIO to provide Security Architecture & Engineering services, Privacy support and Vulnerability Assessments. Delviom set up the framework and implementation of a Secure SDLC that included Baseline Security Requirements, Stage Gates, Secure Design and Architecture reviews and Vulnerability Assessments. We also worked on the Quality Assurance team to provide Test Automation services.

Outcome/Benefits: This provided the client a true picture of code security and allowed Security to be plugged into all aspects of the SDLC.

DHS – Federal Emergency Management Agency (FEMA)

Customer's Challenge:

Cross-agency cybersecurity Support

Delviom's Solution: Delviom established the CISO Operational Risk Management Board and Secretariat for the RMF Division. We achieved 100% Compliance on the agency Cybersecurity Scorecard under the Road to Green program. Delviom supported the Security by Design Architecture that baked Security into the FEMA acquisition process We established a FedRAMP PMO function to provide continuous access to packages supporting agency cloud migration.

Outcome/Benefits: Engaged all stakeholders and allowed Security to become a collaborative integrated partner with agency PMOS.

U.S. Securities and Exchange Commission

Customer's Challenge:

Implementation of Vulnerability
Discovery, Bug Bounty and Penetration
Testing services.

Delviom's Solution: Delviom implemented a Bug Bounty Program that covered Researcher Management, Test Management, Penetration Testing on infrastructure and systems. Further, Delviom implemented a Vulnerability Disclosure Platform to manage submissions, reporting and payments.

Outcome/Benefits: The program allowed the involvement of expert commercial security researchers via crowdsourcing which allowed discovery of previously unknown vulnerabilities.

U.S. Agency for Global Media (USAGM)

Customer's Challenge: Implementation of FISMA Staff Support Services

Delviom's Solution: Delviom provided comprehensive cyber security planning, technical and administrative services support for the OCISO IT Security Policy & Compliance divisions. Delviom updated key system documentation and received full system approvals for 21 out of 22 USAGM managed systems.

Outcome/Benefits: Delviom personnel helped provide a solid baseline for the maturation of the FISMA program across several workstreams by providing subject matter expertise, utilizing agile project management, proactive and transparent communications, and reporting.

Government Publishing Office

Customer's Challenge:

Implementation of Business Intelligence Program

Delviom's Solution: Delviom provided O&M Support services for the Business Objects reporting environment at GPO. Nearly three hundred Business Objects reports were developed for GPO user community to satisfy business needs. We provided technical subject matter expertise to sustain the Enterprise Reporting System. This allowed them to meet compliance and regulatory requirements.

Outcome/Benefits: The reports and dashboards provided exceptional visibility to facilitate decision making.

Some of our customers include the following:





























